## Case Study yesgroup







#### Business Insight: Powering Australia's Renewable Growth

YES Group is a vertically integrated renewable energy company that develops, builds, operates, and sells power across Australia's national electricity market. Their projects range from residential and commercial solar and battery systems to mid-scale solar farms of up to 5 MW.

With operations spanning multiple regions and over 70 employees, YES Group's continued expansion meant their systems needed to evolve to match the scale, sophistication, and pace of their growth.



Haydn Yates

SYSTEMS &

OPERATIONS

MANAGER, YES

GROUP

"We knew we'd outgrown our accounting software. What we needed was a partner who could help us grow into a new system – not just install one. Solutions+ had the expertise and the right people to get us there."



### The Challenge: Outgrowing Legacy Systems

As YES Group grew, their existing accounting system could no longer keep up with operational demands. Disconnected processes made it difficult to gain a clear financial picture across departments, projects, and regions.

#### Key challenges included:

- Lack of integration between finance, inventory, and project operations
- Limited reporting and cost visibility across multiple business units
- Inability to support multi-site and multi-currency operations
- Need for a reliable partner with deep technical and industry expertise



YES Group recognised that to scale effectively, they needed a connected ERP solution, and a partner who could guide them through every step of the transformation.

#### Smart Technology: Connecting Operations with Wiise

After evaluating other potential providers, YES Group partnered with Solutions+ to implement Wiise, powered by Microsoft Dynamics 365 Business Central.

Solutions+ worked closely with the YES Group team to design a unified ERP environment that brought together finance, inventory, and project operations.

The rollout focused on creating structure and accountability while ensuring staff were confident managing day-to-day processes.

#### Partnering for Impact

Following go-live, Solutions+ introduced a structured support framework designed to deliver transparency, predictability, and continuous improvement in order to ensure ongoing success.

#### Solutions included:

- Dedicated service delivery management with regular monthly meetings and direct communication lines
- Proactive ticket management with defined support hours and predictable response times
- A continuous improvement mindset regularly reviewing systems to uncover new efficiencies

This structure gave YES Group a strong sense of confidence and accountability, providing clear processes for communication and support. The team always knew who to contact, what to expect, and could rely on a consistent, professional approach that kept projects moving forward.

## Real Results: Greater Efficiency, Insight, and Scalability

Result	Impact
CRM and ERP automation implemented	Seamless flow between quoting, purchasing, and warehouse workflows
Enhanced cost visibility	Detailed vendor and inventory tracking
Structured data and dimensional reporting	Improved financial insights and decision-making
Scalable operational framework	Supporting 20+ solar farms and expanding maintenance projects



#### What's Next

With more solar and battery projects under management each year, YES Group continues to expand its use of Wiise with Solutions+. The next phase focuses on deeper automation, advanced reporting, and enhanced project management integration.



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"We're really happy with the product and the partnership with Solutions+. The system handles the complexity of our business - multi-site inventory, multiple vendors, and internal transfers - and the Solutions+ team has been there every step of the way."



# Discover how Solutions+ can help your business achieve similar outcomes. Contact us today.

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